

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES  
INBOUND E-FORMAT LETTER POST

Docket No. CP2021-94

**RESPONSE OF THE UNITED STATES POSTAL SERVICE TO  
CHAIRMAN'S INFORMATION REQUEST NO. 1**  
(May 25, 2021)

The United States Postal Service hereby provides its response to Chairman's Information Request No. 1, issued on May 21, 2021. The question is stated verbatim and followed by the response. The Postal Service incorporates by reference the Application for Non-public Treatment that it filed on May 14, 2021, in this docket.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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1. Please refer to Excel file "NONPUBLIC Inbnd Pckets – CP2021-94.xlsx," tab "02\_Inputs," cells C78 and C79. Please explain the rationale for the volume adjustment factors in each of these cells.

**RESPONSE:**

The rationale for applying volume adjustment factors was to improve the accuracy of the projected CY 2022 revenue and costs applied in the inbound E-format rates financial spreadsheet. The volume adjustment factors account for recent declines in inbound international E-format volumes. The volume adjustment factors were based upon recently available year-to-date FY 2021 volume data.

With respect to the specific volume adjustments, please see also the accompanying Non-public Response of the United States Postal Service to Chairman's Information Request No. 1, filed under seal; to the extent that the response to this question pertains to specific volume declines for this competitively classified product, and pertains to country-specific information, including volume data, such information is commercially sensitive to the Postal Service and to the respective third-party designated postal operator. The Postal Service incorporates by reference the Application for Non-public Treatment that it filed on May 14, 2021, in this docket.